

## **CITY OF MEMPHIS**

## **REQUEST FOR PROPOSAL**

## #52172

# **Streetlight Replacement Project**

Addendum #1

Addendum #1 includes minutes from the mandatory pre-proposal meeting held March 31, 2021, and the meeting attendee list.





City of Memphis LED Streetlight Upgrade RFQ Pre-Proposal Conference March 31, 2021, (12:00pm –1:00pm)

**MEETING AGENDA** 

 Project Team Introductions MH- Michael Hooks Jr.
EH-Erik Henneghan
ST-Steve Truebner
SL-Sridhar Lakshmanan
RK-Robert Knecht
TB-Timothy Boyles

#### 2. Summary of Project Overview

The City of Memphis is seeking to convert streetlights from high pressure sodium (HPS) luminaires of various wattages and styles to light emitting diode (LED) luminaires of equivalent wattage. The City desires to plan and prepare a request for proposal (RFQ) to solicit qualified contractors to provide "turnkey" products and services resulting in the successful conversion of the designated streetlights. Specifically, the project consists of the programming, design, and implementation for the conversion of street lighting in the City, estimated at approximately 82,967 units, to equivalent LED street luminaires.

### 3. Overview of Project Scope of Services

The purpose of this scope of work is to initiate and execute a plan for procuring and managing a qualified contractor that will replace the City of



Memphis current lighting system with a more energy efficient and operationally effective LED lighting system.

### 4. Overview of Schedule

Activity	Date
Publish RFP	March 23, 2021
Mandatory Pre-Proposal Conference	March 31, 2021 (12pm- 1pm CDT)
Proposer Questions Deadline	April 7, 2021 (5:00pm CDT)
City Response to Questions	April 14, 2021
Proposal Submission Deadline	May 5, 2021 (12:00pm CDT)

### 5. Questions and Answers from Mandatory Pre-Proposal Conference

Company	Name / Email	Question	Answer
Shelby	Jason Baker	Where in the RFP is the	The LED specification is
Electric	(email not available)	LED spec?	given in Exhibit 5 of the RFP
		Is this MLGW's spec?	We will take this question under advisement and provide an answer at a later time (April 14, 2021)
Siemens	Alex Valenti alex.valenti@siemens.com	Would the city entertain digital submittals instead of a hard copy?	We will take this question under advisement and provide an answer at a later time (April 14, 2021).
			Hard copies are standard requirements for the City of Memphis.
GE Current	Bill Mathews william.matthews@gecurrent.co m	Where did the LED wattages in Document 2 of 3, come from?	It came from a LED pilot that MLGW did recently and applies to the lights used in that pilot.
		What if our luminaires consume less wattage than those listed in Document 2 of 3?	You can ignore the pilot wattages if your luminaires consume less wattage



SolarMax LED	Jackson Yu jyu@solarmaxtech.com	Can the city provide photometric standards for each of the streetlight location?	We will take this question under advisement and provide an answer at a later time (April 14, 2021)
		Would the city provide a map of the fiber-optic network to assist with the lighting control?	We will take this question under advisement and provide an answer at a later time (April 14, 2021)
	Donat Omorugbon domoragbon@solarmaxtech.com	The lighting standard in Section 2.7.2 is RP-8-14, whereas the latest is RP- 8-18. Can we use the latest?	Yes, you can use the latest RP-8-18 lighting standard
		In the tables of Document 2 of 3, there's a reference to type of light class. Is the legend in page 1 of that document incomplete?	We will take this question under advisement and provide an answer at a later time (April 14, 2021)

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