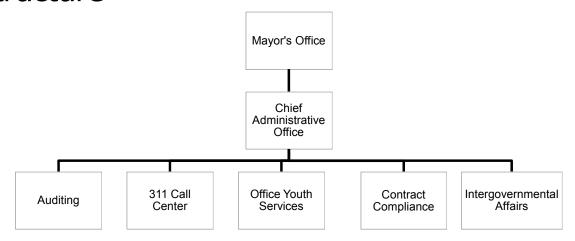
| October | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|-----------|-----------|-----------|-----------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 3,175,434 | 2,687,797 | 2,665,760 | 2,894,019 |
| Materials & Supplies | 1,042,369 | 1,433,808 | 997,872 | 1,264,068 |
| Capital Outlay | 0 | 28,837 | 28,837 | 0 |
| Grants & subsidies | 2,171,582 | 1,050,000 | 1,137,225 | 859,140 |
| Total Expenditures | 6,389,385 | 5,200,442 | 4,829,694 | 5,017,227 |
| Program Revenue | (350,902) | (453,593) | (465,376) | 0 |
| Net Expenditures | 6,038,483 | 4,746,849 | 4,364,318 | 5,017,227 |
| Funded Staffing Level | | | | 37.00 |
| Authorized Complement | | | | 38 |

This division contains "Structural Changes" which changed operating cost when compared to the prior year. Structural changes are currently designed to be budget neutral, therefore, the increase or decrease cost of this division is offset by an equal increase or decrease in another operating division.. The Executive division eliminated Emergency Management Services, however, they absorbed Contract Compliance and Intergovernmental Affairs into their FY2013 budget.

Structure



Issues & Trends

The City of Memphis primary focus is ensuring public safety, creating economic development, enhancing opportunities for youth and neighborhoods, and improving residents' quality of life. Historically, the Memphis Poll has revealed that Memphians feel positive about the City's Services and its public policies. While citizens feel crime has been reduced and the physical condition of neighborhoods has improved,

Crime and Blight continue to be the citizenry highest priorities. Recent trends show significant reductions in the most serious crimes as the City continues to benefit from several nationally recognized crime fighting initiatives and strategies. Additionally, the City commitment to Blight elimination continues to be carried out through annual appropriations to fund high profile initiatives and strategic projects.

FY2012 Budget Highlights

- Maintained General Fund reserves of 10% of expenditures
- · Maintained AA bond rating
- · Received the study and recommendations of the Strategic Business Model Assessment Committee

FY2012 Performance Highlights

- Awarded the GFOA Certificate of Achievement for Excellence in Financial Reporting for the 33rd straight year
- Earned the GFOA Distinguished Budget Presentation Award for the 13th co

FY2013 Strategic Goals

- Implement the recommendations of the Strategic Business Model Assessment Committee
- Complete the update of the City's five (5) year strategic plan
- Continue to develop operational and strategic plans in support of the City's Strategic Priorities

| | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|-----------|-----------|----------|-----------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 860,681 | 887,561 | 749,853 | 844,109 |
| Materials & Supplies | 238,066 | 238,720 | 57,987 | 169,054 |
| Total Expenditures | 1,098,747 | 1,126,281 | 807,840 | 1,013,163 |
| Program Revenue | 0 | 0 | (11,783) | 0 |
| Net Expenditures | 1,098,747 | 1,126,281 | 796,057 | 1,013,163 |
| Funded Staffing Level | | | | 9.00 |
| Authorized Complement | | | | 9 |

| | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|---------|---------|----------|---------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 554,178 | 280,227 | 479,474 | 475,762 |
| Materials & Supplies | 48,190 | 47,868 | 54,977 | 72,855 |
| Net Expenditures | 602,368 | 328,095 | 534,451 | 548,617 |
| Funded Staffing Level | | | | 5.00 |
| Authorized Complement | | | | 5 |

| | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|---------|---------|----------|---------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 641,887 | 634,398 | 497,095 | 491,662 |
| Materials & Supplies | 300,903 | 333,186 | 118,231 | 331,450 |
| Net Expenditures | 942,790 | 967,584 | 615,326 | 823,112 |
| Funded Staffing Level | | | | 7.00 |
| Authorized Complement | | | | 8 |

| | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|---------|---------|----------|---------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 329,564 | 316,739 | 325,857 | 413,013 |
| Materials & Supplies | 10,486 | 17,622 | 17,639 | 67,622 |
| Net Expenditures | 340,050 | 334,361 | 343,496 | 480,635 |
| Funded Staffing Level | | | | 10.00 |
| Authorized Complement | | | | 10 |

| | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|-----------|-----------|-----------|-----------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 355,422 | 162,889 | 168,728 | 289,382 |
| Materials & Supplies | 306,825 | 593,313 | 607,413 | 461,313 |
| Grants & subsidies | 2,171,582 | 1,050,000 | 1,137,225 | 859,140 |
| Net Expenditures | 2,833,829 | 1,806,202 | 1,913,366 | 1,609,835 |
| Funded Staffing Level | | | | 1.00 |
| Authorized Complement | | | | 1 |

Legal level consolidation of *Human Services*, *Neighborhood and Community Affairs*, *Youth Services* and *Memphis Youth Achieve*.

| | FY 2011 | FY 2012 | FY 2012 | FY 2013 |
|-----------------------|-----------|-----------|-----------|---------|
| Category | Actual | Adopted | Forecast | Adopted |
| Personnel Services | 433,702 | 405,983 | 444,753 | 0 |
| Materials & Supplies | 137,899 | 203,099 | 141,625 | 0 |
| Capital Outlay | 0 | 28,837 | 28,837 | 0 |
| Total Expenditures | 571,601 | 637,919 | 615,215 | 0 |
| Program Revenue | (350,902) | (453,593) | (453,593) | 0 |
| Net Expenditures | 220,699 | 184,326 | 161,622 | 0 |
| Funded Staffing Level | | _ | | 0.00 |

This service transition to Shelby County for the coordination of all municipalities located within Shelby County.

| Category | FY 2011 Actual | FY 2012 Adopted | FY 2012 Forecast | FY 2013 Adopted |
|-----------------------|-------------------|--------------------|---------------------|--------------------|
| Personnel Services | 0 | 0 | 0 | 235,726 |
| Materials & Supplies | 0 | 0 | 0 | 51,512 |
| Net Expenditures | 0 | 0 | 0 | 287,238 |
| Funded Staffing Level | | | | 3.00 |
| Authorized Complement | | | | 3 |

| Category | FY 2011 Actual | FY 2012 Adopted | FY 2012 Forecast | FY 2013 Adopted |
|-----------------------|-------------------|--------------------|---------------------|--------------------|
| Personnel Services | 0 | 0 | 0 | 144,365 |
| Materials & Supplies | 0 | 0 | 0 | 110,262 |
| Net Expenditures | 0 | 0 | 0 | 254,627 |
| Funded Staffing Level | | | | 2.00 |
| Authorized Complement | | | | 2 |

EXECUTIVE

| Service Center/Position Title | Authorized Positions | Service Center/Position Title | | orized sitions |
|---|-------------------------|-------------------------------|-------|-------------------|
| Mayor's Office | | ANALYST CONTRACT COMPLIANCE | = | 4 |
| ASST ADMINISTRATIVE | 2 | OFFICER CONTRACT COMPLIANCE | | 1 |
| CHIEF STAFF SPEC ASST/COMM | 1 | | | 1 - |
| COORD CITY HALL SECURITY | 1 | 10 | otal | 3 |
| MAYOR | 1 | Intergovernmental Affairs | | |
| SECRETARY A | 1 | ADMR INTERGOV | | 1 |
| SPEC CITY BRAND MARKETING | 1 | COORDINATOR INTERGOV | | 1 |
| SPECIAL ASST MAYOR YOUTH COM- MUNITY | • | Т | otal | 2 |
| SPECIAL ASST RESEARCH INNOV | 1 | TOTAL EVECU | TIV/E | 20 |
| Total Mayor's Offic | _ | TOTAL EXECU | IIVE | <u>38</u> |
| - | | | | |
| <u>Chief Administrative Office</u> ASST ADMINISTRATIVE | 1 | | | |
| COORD RESEARCH EXEC | 1 | | | |
| OFFICER CHIEF ADMIN | 1 | | | |
| OFFICER CHIEF ADMIN DEPUTY | 1 | | | |
| SECRETARY A | 1 | | | |
| Total Chief Administrative Office | e 5 | | | |
| <u>Auditing</u> | | | | |
| AUDITOR CITY | 1 | | | |
| AUDITOR INFORMATION TECH | ' 1 | | | |
| AUDITOR INTERNAL | 3 | | | |
| AUDITOR SUPERVISING | 2 | | | |
| SECRETARY A | 1 | | | |
| Total Auditin | Ė | | | |
| | .5 | | | |
| 311 Call Center CLERK GENERAL B | | | | |
| | 1 | | | |
| SECRETARY A | 1 | | | |
| SECRETARY C | 1 | | | |
| SPEC CITIZEN INFORM | 6 | | | |
| SUPER CITIZEN SVC CTR | 1 | | | |
| Total 311 Call Cente | er 10 | | | |
| Youth Services | | | | |
| MGR YOUTH SVCS | 1 | | | |
| Total Youth Service | es 1 | | | |
| Contract Compliance | | | | |
| <u>Contract Compliance</u> ANALYST | 1 | | | |
| | | | | |

