The financial data presented in this section represents the revenues for the City of Memphis General Fund.



Revenue Forecasting Methodology

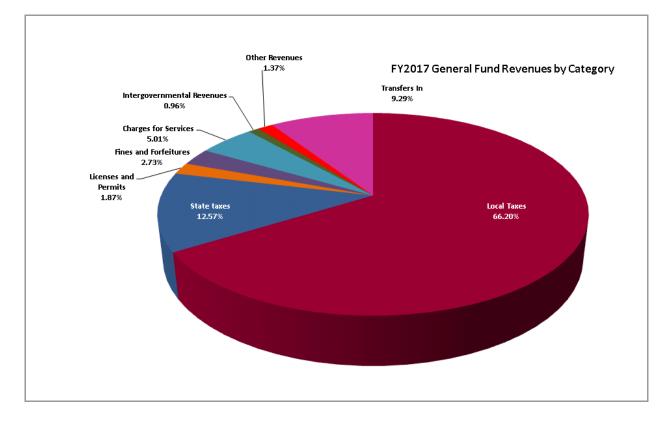
The University of Memphis forecasters independently prepare quarterly reports of revenue updates and forecasts for use in the internal decision-making done in the City of Memphis Finance Department. The forecasts have two areas of focus: forecasts for the current fiscal year's end-of-year revenues and forecasts for the next fiscal year and for each year out for ten years.

A team of Ph.D. economists report on current economic trends that influence the City of Memphis. National, state and local economic indicators receive full discussion in both an oral presentation and written documents. These perspectives are essential for the finance department to understand and respond to a second area of focus. In the second part of the quarterly report, the team prepares numerical forecasts for the current fiscal year's end-of-year revenues, for the next fiscal year, and for each year out for ten years. The forecasts are for more than fifty revenue variables, including total revenue for the city's general fund, subgroups of revenue sources, and individual revenue sources. The format of the forecast involves a median forecast as the single most likely value and a high/low range to indicate the degree of uncertainty. Also, for the most important single revenue sources and for total revenue, there is a more detailed risk analysis. This involves developing a downside risk assessment expressed as the probability that revenues will be at or below important levels.

The smallest revenue sources are forecasted with autoregressive, integrated, moving average models estimated with monthly or annual data that extends back to 1968 in some cases. Major revenue sources get forecasts from at least two alternative statistical models. For some variables, seasonal patterns are so reliable that end-of-year totals are accurately predicted from year-to-date data used in some of the quarterly updates. For longer-term forecasts, entirely different models are necessary. For some of the revenue sources, national and regional economic indicators are useful to add to short and long term forecast accuracy. These statistical models are combinations of autoregressive, integrated, moving average (ARIMA) modeling and regression analysis. Although some series are estimated with single equation models, others have simultaneous equation models. Stochastic simulations of the short- and long-term models generate empirical estimates of the probability distributions for the revenue sources. These distributions are reported both for the current fiscal year and the next fiscal year. These simulation results are used to report the high/low ranges for the revenue sources and the detailed risk analyses. The high/low range end points are defined to cover the middle 50 percent of the estimated distributions for the forecasted variables. They are, in fact, the first and third quartiles that surround the median forecast. These intervals are reported for detailed lists of revenue sources, for subcategories of the general fund, and for total revenue.

The simulation results are the basis for more detailed risk analysis of total revenue, the property tax, and the sales tax. These risk reports give the quartiles and median, plus all the deciles. For example, the first decile in the forecast distribution for total revenue is the level of revenue such that there is a 10 percent probability that revenue will be at or below that level. In addition, the risk analysis estimates the probability that revenues will be at or below key levels, such as the previous year's level and the level anticipated in the operating budget. This risk analysis is a downside risk description, giving the probability that end-of-year revenue will be short of specified values.





Type of Revenues		FY15	FY16	FY16	FY17
		Actual	Budget	Forecast	Adopted
Local Taxes	\$	432,560,963 \$	430,155,749 \$	434,176,295 \$	441,868,104
State taxes		65,057,921	60,075,000	83,421,394	83,875,000
Licenses and Permits		12,253,022	11,473,033	12,357,323	12,488,033
Fines and Forfeitures		16,162,608	19,603,368	18,307,214	18,188,368
Charges for Services		31,090,876	30,601,863	32,020,861	33,468,639
Use of Money and Property		476,751	335,000	520,000	335,000
Federal Grants		1,434	117,197	451,000	-
State Grants		1,432,891	1,630,362	1,630,362	1,630,362
Intergovernmental Revenues		3,410,528	3,516,708	6,014,125	6,409,377
Other Revenues		11,552,465	7,048,373	12,051,281	7,162,116
Transfers In		66,350,364	80,214,789	58,107,981	62,000,000
Contribution from Fund Balance		-	13,283,727	-	-
Total Revenues	\$	640,349,823 \$	658,055,169 \$	659,057,836 \$	667,424,999
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2016 FISCAL YEAR

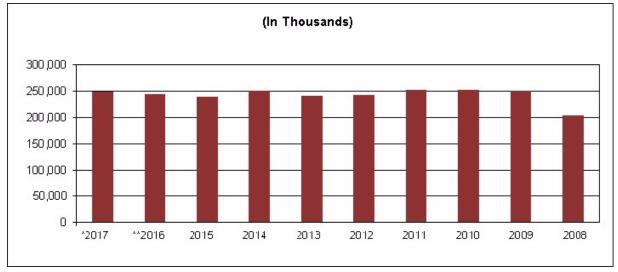
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otel/Motel Taxes 2,487 0 0 0 terest, Penalties & Commission 212,354 200,000 340,000 200,000 usiness Tax Fees 1,158,672 900,000 1,000,000 1,000,000 /arrants and Levies 129 300 150 300 /arrants and Levies 500,753 500,000 500,000 500,000 /GW/Williams Pipeline 300,962 282,606 300,962 300,962 ocal Taxes 432,560,963 430,155,749 434,176,295 441,868,104 mate Gas - Motor Fuel Tax 0 0 11,000,000 11,000,000 mee-Cent Tax 0 0 3,500,000 3,500,000 ne-Cent Tax 0 0 1,900,000 1,900,000 iate Professional Privilege Tax - Athletes 3,494 1,000,000 0 0	Misc Franchise Tax				
terest, Penalties & Commission 212,354 200,000 340,000 200,000 usiness Tax Fees 1,158,672 900,000 1,000,000 1,000,000 /arrants and Levies 129 300 150 300 isc Tax Recoveries 500,753 500,000 500,000 500,000 LGW/Williams Pipeline 300,962 282,606 300,962 300,962 ocal Taxes 432,560,963 430,155,749 434,176,295 441,868,104 rate Gas - Motor Fuel Tax 0 0 11,000,000 11,000,000 nree-Cent Tax 0 0 3,500,000 3,500,000 ne-Cent Tax 0 0 1,900,000 1,900,000 rate Professional Privilege Tax - Athletes 3,494 1,000,000 0	Hotel/Motel Taxes				
usiness Tax Fees 1,158,672 900,000 1,000,000 1,000,000 /arrants and Levies 129 300 150 300 isc Tax Recoveries 500,753 500,000 500,000 500,000 LGW/Williams Pipeline 300,962 282,606 300,962 300,962 ocal Taxes 432,560,963 430,155,749 434,176,295 441,868,104 tate Gas - Motor Fuel Tax 0 0 11,000,000 11,000,000 nee-Cent Tax 0 0 3,500,000 3,500,000 ne-Cent Tax 0 0 1,900,000 1,900,000 tate Professional Privilege Tax - Athletes 3,494 1,000,000 0 0	Interest, Penalties & Commission	212,354	200,000	340,000	200,000
isc Tax Recoveries 500,753 500,000 500,000 500,000 LGW/Williams Pipeline 300,962 282,606 300,962 300,962 bcal Taxes 432,560,963 430,155,749 434,176,295 441,868,104 tate Gas - Motor Fuel Tax 0 0 11,000,000 11,000,000 nree-Cent Tax 0 0 3,500,000 3,500,000 ne-Cent Tax 0 0 1,900,000 1,900,000 tate Professional Privilege Tax - Athletes 3,494 1,000,000 0 0	Business Tax Fees		900,000	1,000,000	1,000,000
LGW/Williams Pipeline 300,962 282,606 300,962 300,960 350,900 3500,900 3500,900 3500,900 300,900 300,900 300,90	Warrants and Levies	129	300	150	300
bcal Taxes 432,560,963 430,155,749 434,176,295 441,868,104 tate Gas - Motor Fuel Tax 0 0 11,000,000 11,000,000 nree-Cent Tax 0 0 3,500,000 3,500,000 ne-Cent Tax 0 0 1,900,000 1,900,000 sate Professional Privilege Tax - Athletes 3,494 1,000,000 0	Misc Tax Recoveries	500,753	500,000	500,000	500,000
tate Gas - Motor Fuel Tax0011,000,00011,000,000nree-Cent Tax003,500,0003,500,000ne-Cent Tax001,900,0001,900,000tate Professional Privilege Tax - Athletes3,4941,000,0000	MLGW/Williams Pipeline	300,962	282,606	300,962	300,962
nree-Cent Tax003,500,0003,500,000ne-Cent Tax001,900,0001,900,000tate Professional Privilege Tax - Athletes3,4941,000,00000	Local Taxes	432,560,963	430,155,749	434,176,295	441,868,104
ne-Cent Tax 0 0 1,900,000 1,900,000 ate Professional Privilege Tax - Athletes 3,494 1,000,000 0 0	State Gas - Motor Fuel Tax	0	0	11,000,000	11,000,000
tate Professional Privilege Tax - Athletes 3,494 1,000,000 0 0	Three-Cent Tax	0	0	3,500,000	3,500,000
	One-Cent Tax	0	0	1,900,000	1,900,000
ate Sales Tax 48,583,605 47,000,000 51,000,000 52,500,000	State Professional Privilege Tax - Athletes	3,494	1,000,000	0	0
	State Sales Tax	48,583,605	47,000,000	51,000,000	52,500,000
elecommunication Sales Tax 64,700 60,000 60,000 60,000	Telecommunication Sales Tax	64,700	60,000	60,000	60,000
ate Income Tax 14,477,921 10,000,000 14,000,000 13,000,000	State Income Tax	14,477,921	10,000,000	14,000,000	13,000,000
ate Shared Beer Tax 309,389 315,000 315,000 315,000	State Shared Beer Tax	309,389	315,000	315,000	315,000
coholic Beverage Tax 292,198 300,000 330,000 300,000	Alcoholic Beverage Tax	292,198	300,000	330,000	300,000
Dec Petroleum Product Tax 1,326,614 1,400,000 1,316,394 1,300,000	Spec Petroleum Product Tax	1,326,614	1,400,000	1,316,394	1,300,000
ate Taxes 65,057,921 60,075,000 83,421,394 83,875,000	State Taxes	65,057,921	60,075,000	83,421,394	83,875,000

Type of Revenues Actual Budget Forecast Adopted Auto Registration Fee 11,362,944 10,500,000 11,500,000 11,500,000 Dog License 287,639 274,965 142,292 274,965 County Dog License Fee 26,267 83,568 59,178 83,568 Liquor By Ounce License 185,914 180,000 249,353 215,000 Gaming Pub Amus Perm Fee 15,781 15,000 15,000 15,000 Misc Permits 119,857 100,000 57,000 80,000 Beer Application 42,838 60,000 25,000 60,000 Beer Permit Frees 24,429 88,000 88,000 88,000 Leenses and Permits 12,253,022 11,473,033 12,357,323 12,488,03 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Gauter Ses 5,691,397 14,070,033 12,357,323 12,488,03 Court Costs 6,223,630 6,400,000 6,010,241 5,600,000		FY15	FY16	FY16	FY17
Dog Lieense 267,639 274,965 142,292 274,965 County Dog License Fee 26,256 83,568 59,178 83,568 Liquor By Ounce License 26,267 20,500 20,500 20,500 Gaming Pub Amus Perm Fee 15,781 15,000 15,000 11,000 11,000 Misc Permits 119,857 100,000 57,000 80,000 26,000 60,000 Beer Application 42,838 60,000 25,000 60,000 88,000 88,000 88,000 88,000 140,000 140,000 140,000 140,000 140,000 140,000 140,000 100,000 140,000 60,010,241 5,600,000 60,010,241 5,600,000 60,010,241 5,600,000 60,010,241 5,600,000 60,241,86 6,300,000 60,224,186 6,300,000 61,24,186 6,300,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 200,000 215,000 200,000 215,000 200,000 215,000 200,000 215,000	Type of Revenues	Actual	Budget	Forecast	Adopted
County Dog License Fee 26,256 83,568 59,178 83,568 Liquor By Ounce License 185,914 180,000 249,353 215,000 Taxi Drivers License 26,267 20,500 20,500 20,500 Gaming Pub Amus Perm Fee 15,781 15,000 15,000 15,000 Wrecker Permit Fee 14,372 11,000 11,000 11,000 Berr Application 42,838 60,000 25,000 60,000 Beer Application 42,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Fees 3,035,548 5,105,000 5,050,000 128,000 110,000 Seizures 108,574 50,000 128,124 2,400 242,208 23,230 262,368 Library Fines & Fees 30,567 2,400 12,31 2,400 2,400 12,31 2,400 Sex Offender	Auto Registration Fee	11,362,944	10,500,000	11,500,000	11,500,000
Liquor By Ounce License 185,914 180,000 249,353 215,000 Taxi Drivers License 26,267 20,500 20,500 20,500 Gaming Pub Amus Perm Fee 15,781 15,000 15,000 15,000 Wrecker Permit Fee 14,372 11,000 11,000 80,000 Beer Application 42,838 60,000 25,000 60,000 Beer Permit Privilege Tax 166,726 140,000 190,000 140,000 Sidewalk Permit Fees 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Cests 6,263,630 6,800,000 6,241,186 6,300,000 Seizures 108,574 5,000 188,305 50,000 Beer Board Fines 173,397 150,000 100,000 215,000 DU BAC Fees 30,657 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines &	Dog License	267,639	274,965	142,292	274,965
Taxi Drivers License 26,267 20,500 20,500 20,500 Gaming Pub Arnus Perm Fee 15,781 15,000 15,000 15,000 Wrecker Permit Fee 14,372 11,000 11,000 80,000 Bise Permits 119,867 100,000 57,000 80,000 Beer Application 42,838 60,000 25,000 60,000 Beer Permit Frivilege Tax 166,726 140,000 140,000 Sidewalk Permit Fees 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Cests 6,691,867 6,400,000 6,010,241 5,600,000 Court Costs 6,263,630 6,800,000 12,353,02 5,091,905 5,105,000 Setzures 108,874 50,000 138,350 500,000 215,000 DUI BAC Fees 232,530 24,500 200,000 215,000 Delinquent Collection Fees 0 100,000 0 100,000 <td< td=""><td>County Dog License Fee</td><td>26,256</td><td>83,568</td><td>59,178</td><td>83,568</td></td<>	County Dog License Fee	26,256	83,568	59,178	83,568
Gaming Pub Amus Perm Fee 15,781 15,000 15,000 15,000 Wrecker Permit Fee 14,372 11,000 11,000 11,000 Misc Permits 119,857 100,000 25,000 60,000 Beer Application 42,838 60,000 25,000 68,000 Beer Application 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Costs 6,223,830 6,800,000 6,224,186 6,300,000 Seizures 108,574 50,000 138,355 50,000 Seizures 108,574 50,000 138,355 50,000 Seizures 108,574 50,000 138,355 50,000 DUI BAC Fees 232,530 215,000 108,000 110,000 Arrest Fees 30,567 2,400 12,31 2,400 Sex Offender Registry Fees 74,000 262	Liquor By Ounce License	185,914	180,000	249,353	215,000
Wrecker Permit Fee 14,372 11,000 11,000 11,000 Misc Permits 119,857 100,000 57,000 80,000 Beer Permit Privilege Tax 166,726 140,000 190,000 140,000 Sidewalk Permit Fees 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Sets 6,263,630 6,800,000 6,224,186 6,300,000 Seizures 108,574 50,000 138,350 50,000 Beer Board Fines 173,397 150,000 215,000 200,000 215,000 DUI BAC Fees 30,657 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 366,174 500,000 425,000 100,000 100,000 0 0 0 0 0 0 0 0	Taxi Drivers License	26,267	20,500	20,500	20,500
Misc Permits 119,857 100,000 57,000 80,000 Beer Application 42,838 60,000 25,000 60,000 Beer Permit Privilege Tax 166,726 140,000 190,000 140,000 Sidewalk Permit Fees 24,429 88,000 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Costs 6,263,630 6,800,000 6,224,186 6,300,000 Fines & Forfeitures 3,035,548 5,105,000 5,091,995 5,105,000 Seizures 108,574 50,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,667 2,400 1,231 2,400 Vacant Property Registry Fees 74,000 262,368 32,300 262,368 Subdivision Plan Inspection Fee 166,800 18,600 76,000 18,600 <	Gaming Pub Amus Perm Fee	15,781	15,000	15,000	15,000
Beer Application 42,838 60,000 25,000 60,000 Beer Permit Privilege Tax 166,726 140,000 190,000 140,000 Sidewalk Permit Fees 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Ses 5,691,387 6,400,000 6,010,241 5,600,000 Court Costs 6,263,830 6,800,000 6,224,186 6,300,000 Fines & Forfeitures 3,035,548 5,105,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 Dul BAC Fees 30,667 2,400 1,231 2,400 Subdivision Fees 74,000 262,368 32,300 262,368 Ibrary Fines & Fees 38,6174 50,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 0 Subdivision Plan Inspection	Wrecker Permit Fee	14,372	11,000	11,000	11,000
Beer Permit Privilege Tax 166,726 140,000 190,000 140,000 Sidewalk Permit Fees 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Costs 6,263,630 6,800,000 6,224,186 6,300,000 Seizures 3,035,548 5,105,000 5,091,905 5,105,000 Seizures 108,574 50,000 110,000 410,000 Arrest Fees 232,530 215,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 Dull BAC Fees 30,667 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 0 100,000 0 100,000 Vacant Property Registration Fee 130,149 90,000 90,000 90,000 Subdivision Developm	Misc Permits	119,857	100,000	57,000	80,000
Sidewalk Permit Fees 24,429 88,000 88,000 88,000 Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Costs 6,263,630 6,800,000 6,224,186 6,300,000 Fines & Forfeitures 3,035,548 5,105,000 5,091,905 5,105,000 Seizures 108,574 50,000 138,350 50,000 Beer Board Fines 173,397 150,000 12,31 2,400 Arrest Fees 23,2530 215,000 200,000 215,000 DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 1425,000 Delinquent Collection Fees 0 100,000 0 100,000 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivisi	Beer Application	42,838	60,000	25,000	60,000
Licenses and Permits 12,253,022 11,473,033 12,357,323 12,488,033 Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Costs 6,263,630 6,800,000 6,224,186 6,300,000 Fines & Forfeitures 3,035,548 5,105,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 00,000 Vacant Property Registration Fee 130,149 90,000 90,000 90,000 Subdivision Plan Inspection Fee 130,149 90,000 90,000 0 0 Admissions - General 167,005 0 0 0 0	Beer Permit Privilege Tax	166,726	140,000	190,000	140,000
Court Fees 5,691,387 6,400,000 6,010,241 5,600,000 Court Costs 6,263,630 6,800,000 6,224,186 6,300,000 Fines & Forfeitures 3,035,548 5,105,000 5,091,905 5,105,000 Beer Board Fines 173,397 150,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,667 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 0 100,000 0 100,000 100,000 Vacant Property Registration Fee 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0	Sidewalk Permit Fees	24,429	88,000	88,000	88,000
Court Costs 6,263,630 6,800,000 6,224,186 6,300,000 Fines & Forfeitures 3,035,548 5,105,000 5,091,905 5,105,000 Seizures 108,574 50,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,667 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 130,149 90,000 90,000 90,000 Subdivision Plan Inspection Fee 130,149 90,000 90,000 0 0 Admissions - Museum Workshops 2,177 0 0 0 0 0 0 0 0 0 0 0 0 0 <td>Licenses and Permits</td> <td>12,253,022</td> <td>11,473,033</td> <td>12,357,323</td> <td>12,488,033</td>	Licenses and Permits	12,253,022	11,473,033	12,357,323	12,488,033
Fines & Forfeitures 3,035,548 5,105,000 5,091,905 5,105,000 Seizures 108,574 50,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 0 Subdivision Plan Inspection Fee 167,005 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Admissions - General 167,005 0 0 0 Nuseum Planetarium Fee	Court Fees	5,691,387	6,400,000	6,010,241	5,600,000
Seizures 108,574 50,000 138,350 50,000 Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 0 100,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 166,800 18,600 76,000 18,800 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000	Court Costs	6,263,630	6,800,000	6,224,186	6,300,000
Beer Board Fines 173,397 150,000 108,000 110,000 Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 166,800 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,868 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals <td< td=""><td>Fines & Forfeitures</td><td>3,035,548</td><td>5,105,000</td><td>5,091,905</td><td>5,105,000</td></td<>	Fines & Forfeitures	3,035,548	5,105,000	5,091,905	5,105,000
Arrest Fees 232,530 215,000 200,000 215,000 DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 16,62,008 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Orocessions 985,50	Seizures	108,574	50,000	138,350	50,000
DUI BAC Fees 30,567 2,400 1,231 2,400 Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 166,800 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Concessions 985,505 1,025,372 1,770,795 1,500,382 Golf Car Fees 966,916	Beer Board Fines	173,397	150,000	108,000	110,000
Sex Offender Registry Fees 74,000 262,368 32,300 262,368 Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 166,800 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Concessions 985,505 1,025,372 1,770,795 1,500,382 Golf Car Fees 966,916 1,072,659 1,069,392 1,057,500 Oreen Fees	Arrest Fees	232,530	215,000	200,000	215,000
Library Fines & Fees 386,174 500,000 425,000 425,000 Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 166,800 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Golf Car Fees 966,916 1,072,659 1,069,392 1,057,500 Pro Shop Sales 76,461 178,361 115,126 135,500 Green Fees 1,353,235	DUI BAC Fees	30,567	2,400	1,231	2,400
Delinquent Collection Fees 0 100,000 0 100,000 Vacant Property Registration Fee 166,800 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Concessions 985,505 1,025,372 1,770,795 1,500,382 1,057,500 Pro Shop Sales 76,461 178,361 115,126 135,500 Green Fees 1,353,235 1,670,314 1,474,776 1,565,100 Softball 16,212	Sex Offender Registry Fees	74,000	262,368	32,300	262,368
Vacant Property Registration Fee 166,800 18,600 76,000 18,600 Fines and Forfeitures 16,162,608 19,603,368 18,307,214 18,188,368 Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Concessions 985,505 1,025,372 1,770,795 1,500,382 Golf Car Fees 966,916 1,072,659 1,069,392 1,057,500 Pro Shop Sales 76,461 178,361 115,126 135,500 Green Fees 1,353,235 1,670,314 1,474,776 1,565,100 Softball 72,412	Library Fines & Fees	386,174	500,000	425,000	425,000
Fines and Forfeitures16,162,60819,603,36818,307,21418,188,368Subdivision Plan Inspection Fee130,14990,00090,00090,000Subdivision Development Fees0000Admissions - Museum Workshops2,177000Admissions - General167,005000Museum Planetarium Fee-6,523000Parking540,021543,000513,861743,000Senior Citizen's Meals82,03982,00082,00082,000Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Delinquent Collection Fees	0	100,000	0	100,000
Subdivision Plan Inspection Fee 130,149 90,000 90,000 90,000 Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Concessions 985,505 1,025,372 1,770,795 1,500,382 Golf Car Fees 966,916 1,072,659 1,069,392 1,057,500 Pro Shop Sales 76,461 178,361 115,126 135,500 Green Fees 1,353,235 1,670,314 1,474,776 1,565,100 Softball 72,412 91,000 72,412 91,000 Basketball 16,212 17,500 16,606 17,500 Football 528 1,000 1,250 1	Vacant Property Registration Fee	166,800	18,600	76,000	18,600
Subdivision Development Fees 0 0 0 0 Admissions - Museum Workshops 2,177 0 0 0 Admissions - General 167,005 0 0 0 Museum Planetarium Fee -6,523 0 0 0 Parking 540,021 543,000 513,861 743,000 Senior Citizen's Meals 82,039 82,000 82,000 82,000 Concessions 985,505 1,025,372 1,770,795 1,500,382 Golf Car Fees 966,916 1,072,659 1,069,392 1,057,500 Pro Shop Sales 76,461 178,361 115,126 135,500 Green Fees 1,353,235 1,670,314 1,474,776 1,565,100 Softball 72,412 91,000 72,412 91,000 Basketball 16,212 17,500 16,060 17,500 Football 528 1,000 1,250 1,000 Ball field Permit 19,226 18,000 18,000 18,000 <	Fines and Forfeitures	16,162,608	19,603,368	18,307,214	18,188,368
Admissions - Museum Workshops2,177000Admissions - General167,005000Museum Planetarium Fee-6,523000Parking540,021543,000513,861743,000Senior Citizen's Meals82,03982,00082,00082,000Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Subdivision Plan Inspection Fee	130,149	90,000	90,000	90,000
Admissions - General167,005000Museum Planetarium Fee-6,523000Parking540,021543,000513,861743,000Senior Citizen's Meals82,03982,00082,00082,000Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Subdivision Development Fees	0	0	0	0
Museum Planetarium Fee-6,523000Parking540,021543,000513,861743,000Senior Citizen's Meals82,03982,00082,00082,000Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Admissions - Museum Workshops	2,177	0	0	0
Parking540,021543,000513,861743,000Senior Citizen's Meals82,03982,00082,00082,000Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Admissions - General	167,005	0	0	0
Senior Citizen's Meals82,03982,00082,00082,000Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Museum Planetarium Fee	-6,523	0	0	0
Concessions985,5051,025,3721,770,7951,500,382Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Parking	540,021	543,000	513,861	743,000
Golf Car Fees966,9161,072,6591,069,3921,057,500Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Senior Citizen's Meals	82,039	82,000	82,000	82,000
Pro Shop Sales76,461178,361115,126135,500Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Concessions	985,505	1,025,372	1,770,795	1,500,382
Green Fees1,353,2351,670,3141,474,7761,565,100Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Golf Car Fees	966,916	1,072,659	1,069,392	1,057,500
Softball72,41291,00072,41291,000Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Pro Shop Sales	76,461	178,361	115,126	135,500
Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Green Fees	1,353,235	1,670,314	1,474,776	1,565,100
Basketball16,21217,50016,06017,500Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Softball				91,000
Football5281,0001,2501,000Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750					
Ball field Permit19,22618,00018,00018,000Class Fees62,12055,75056,69655,750	Football				
Class Fees 62,120 55,750 56,696 55,750	Ball field Permit				
	Yearly Tennis				

Type of Revenues	FY15	FY16	FY16	FY17
	Actual	Budget	Forecast	Adopted
Day Camp Fees	304,354	320,220	304,405	320,220
Food Service Revenue	-850	0	0	0
After School Camp	1,000	3,000	2,160	3,000
Parking Meters	857,299	800,000	850,000	850,000
Ambulance Service	20,790,494	20,000,000	21,000,000	21,000,000
Rental Fees	951,971	614,000	1,708,501	2,025,000
MLG&W Rent	2,203	2,400	2,400	2,400
Rent Of Land	47,083	174,130	48,457	43,130
Parking Lots	315,000	315,000	315,000	315,000
Easements & Encroachments	111,556	75,000	75,000	75,000
Tax Sales Attorney Fees	594,543	500,000	580,000	525,000
Street Cut Inspection Fee	348,009	250,000	250,000	250,000
	249,631	200,000	200,000	200,000
Signs-Loading Zones	26,913	15,000	15,000	15,000
Arc Lights	3,824	4,000	4,000	4,000
Wrecker & Storage Charges	446,935	500,000	394,340	500,000
Shelter Fees	197,470	181,239	108,153	181,239
Animal Vaccination	35,460	22,943	17,164	22,943
Police Special Events	589,452	700,000	165,600	700,000
Outside Revenue	0	78,500	7,500	78,500
P & S Printing	15,730	0	8,435	0
Tow Fees	735,316	1,000,000	684,380	1,000,000
Officers in the Schools	0	1,475	0	1,475
Charges for Services	31,090,876	30,601,863	32,020,861	33,468,639
Interest on Investments	191,834	115,000	300,000	115,000
Net Income/Investors	145,574	100,000	100,000	100,000
State Litigation Tax Commission	139,343	120,000	120,000	120,000
Use of Money and Property	476,751	335,000	520,000	335,000
Federal Grants - Others	1,434	117,197	451,000	0
Federal Grants	1,434	117,197	451,000	0
St TN Highway Maint Grant	639,591	830,362	830,362	830,362
St TN Interstate	794,660	800,000	800,000	800,000
State Reimbursements	-1,360	0	0	0
State Grants	1,432,891	1,630,362	1,630,362	1,630,362
International Airport	3,406,928	3,495,108	3,501,525	3,409,377
MHA	3,600	21,600	21,600	0
МАТА	0	0	2,491,000	3,000,000
Intergovernmental Revenues	3,410,528	3,516,708	6,014,125	6,409,377
Miscellaneous Auctions	1,708,952	1,600,000	1,600,000	1,600,000

_ /-	FY15	FY16	FY16	FY17
Type of Revenues	Actual	Budget	Forecast	Adopted
Sale Of Capital Assets	691,060	0	2,700	0
Local Shared Revenue	815,073	2,066,200	2,073,383	1,966,856
Anti-Neglect Enforcement Program	173,688	200,000	190,000	200,000
Property Insurance Recoveries	229,939	229,939	351,423	229,939
Rezoning Ordinance Publication Fees	4,600	10,000	6,000	10,000
Sale Of Reports	354,041	273,423	301,077	273,423
City of Bartlett	1,002,597	1,034,000	1,034,000	1,034,000
Miscellaneous Income	1,076,749	174,331	763,963	389,500
Sewer Fund Cost Allocation	1,075,000	1,075,000	1,075,000	1,075,000
Local Other Revenue	24,820	0	0	0
Court Reimbursement	1	0	0	0
Unclaimed Property	0	0	20,291	0
Fire - Misc Collections	131,645	20,000	46,513	20,000
MLGW Reimbursement	5	0	0	0
Cash Overage/Shortage	4,871	30	2,123	30
Donated Revenue	1,711	0	1,952	0
Coca - Cola Sponsorship	77,580	65,000	70,000	65,000
Vendor Rebates	0	0	69,096	0
Grant Revenue - Library	36,739	16,000	-1,635	17,000
FNMA Service Fees	911	0	289	0
Donations for Rape Kits	5,600	0	0	0
Brigham Young	5,445	0	0	0
Commissions	0	0	0	20,000
Miscellaneous Revenue	289,127	84,450	547,541	61,368
Misc. Library Revenue	-6,080	0	174	0
Recovery Of Prior Year Expense	548,392	200,000	3,898,390	200,000
Lease Payments	3,300,000	0	0	0
Other Revenues	11,552,465	7,048,373	12,052,281	7,162,116
In Lieu Of Taxes-MLGW	58,514,789	58,514,789	52,200,000	55,200,000
In Lieu Of Taxes-Sewer	5,406,400	4,600,000	4,600,000	5,000,000
Oper Tfr In - State Street Aid	0	14,800,000	0	0
Oper Tfr In - Misc Grants Fund	129,175	0	7,981	0
Oper Tfr In - New Arena Fund	1,000,000	1,000,000	0	0
Oper Tfr In - Debt Servce Fund	0	0	0	500,000
Oper Tfr In - Sewer Operating/CIP	1,300,000	1,300,000	1,300,000	1,300,000
Oper Tfr In - Storm Water	0	0	0	0
Transfers In	66,350,364	80,214,789	58,107,981	62,000,000
Contributed From Fund Balance	0	13,283,727	0	0
Contributed from Fund Balance	0	13,283,727	0	0
Total Revenues	640,349,821	658,055,169	659,058,835	667,424,999

Current Property Tax



		%			%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	249,470	1.70%	2012	242,361	-4.24%
2016	245,300	2.01%	2011	253,100	-1.36%
2015	240,459	-4.33%	2010	256,602	1.81%
2014	251,343	3.86%	2009	252,036	23.59%
2013	242,000	-0.15%	2008	203,937	2.19%

* FY 2017 Adopted

** FY 2016 Forecast

Property Tax is the largest source of revenue for the City. Property assessments are made by the Shelby County Tax Assessor based on the estimated appraised value and the following property classifications:

Residential and Farm Real Property = 25% of Appraised Value

Personal Property = 30% of Appraised Value

Commercial and Industrial Real Property = 40% of Appraised Value

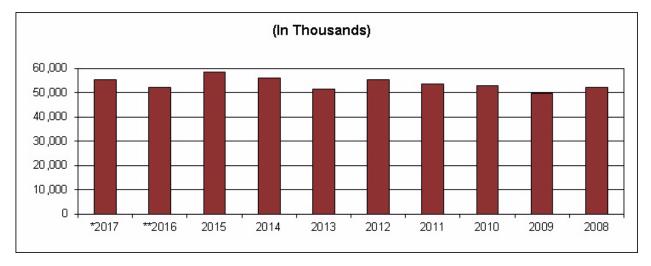
Public Utilities and Railroads = 55% of Appraised Value Assessed by Tennessee Regulatory Authority (TRA).

Tax bills originate from, and collections are made by, the City Treasurer's Office, based on the tax rate set by the City Council and applied to the assessment rolls provided by the County Assessor and the TRA. Taxes are due and payable when the tax bills are mailed, normally July 1, and become delinquent sixty days thereafter, normally September 1. About 95% of the taxes are collected in the first four months of tax mailings. Through fiscal year 2014 City Schools and the Debt Service Fund shared proceeds of this tax. Beginning in fiscal year 2013, City Schools merged with County Schools and was not allocated City property tax. There are no restrictions on property tax increases. However, tax rates are approved by Ordinance.

Major Influences: Annexations, Appraisals, Development and Population changes



In lieu of Tax - MLGW



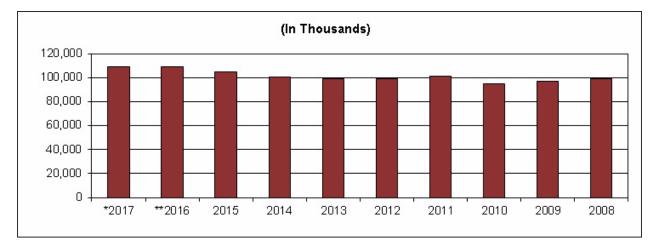
		%			%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	55,200	5.75%	2012	55,105	3.06%
2016	52,200	-10.79%	2011	53,469	1.46%
2015	58,515	4.63%	2010	52,698	5.95%
2014	55,923	8.72%	2009	49,737	-4.42%
2013	51,439	-6.65%	2008	52,036	4.58%

- * FY 2017 Adopted
- ** FY 2016 Forecast

The Memphis Light Gas and Water Division makes in lieu of property tax equivalent payments as provided by the Municipal Electric System Tax Equivalent Law and the Municipal Gas System Tax Equivalent Law, both of which provide a uniform formula for establishing such payments. This payment is shared with Shelby County according to State law. This revenue is limited to the calculation defined in the state law. T.C.A. 7-52-307 and T.C.A. 7-39-404.

Major Influences: Municipal Electric/Gas System Tax Equivalent Laws

Local Sales Tax



		%			%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	109,000	0.00%	2012	99,000	-2.08%
2016	109,000	3.94%	2011	101,100	7.03%
2015	104,869	4.39%	2010	94,462	-2.68%
2014	100,455	1.37%	2009	97,065	-2.32%
2013	99,100	0.10%	2008	99,371	-0.36%

* FY 2017 Adopted

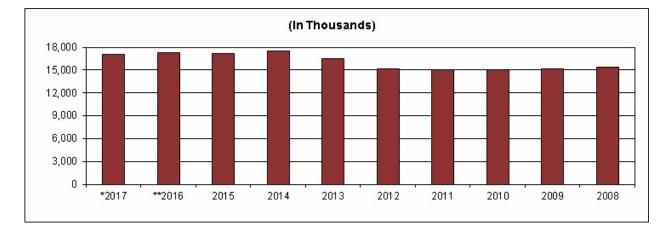
** FY 2016 Forecast

This, the second largest revenue source for the City, is charged on gross proceeds derived from retail sales or use of tangible personal property and certain specific services. It is computed at 2.25% of the amount of each transaction with one-half of the proceeds allocated to education. The rate was last changed in 1984 from 1.5% to 2.25%.

Major Influences: Annexation, Population changes and Taxable sales



Beer Sales Tax



		%			%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	17 000	1 720/	2012	15 100	0.679/
2017	17,000	-1.73%	2012	15,100	0.67%
2016	17,300	0.95%	2011	15,000	-0.38%
2015	17,137	-2.05%	2010	15,057	-0.66%
2014	17,496	5.55%	2009	15,157	-1.53%
2013	16,500	9.27%	2008	15,392	1.77%

* FY 2017 Adopted

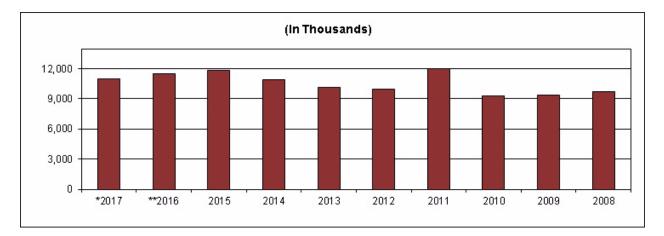
** FY 2016 Forecast

Beginning in 2014, this beer tax is imposed at \$35.60 per barrel of retail purchases from licensed wholesalers. Prior to fiscal year 2014, this tax was levied at 17% on the sale of beer to wholesalers. Fees are remitted to the City by wholesalers on a monthly basis. T.C.A. 57-6-103 (FY2014) and T.C.A. 57-5-103 (prior to FY2014)

Major Influences: Wholesaler quantities and Consumption rates



Gross Receipts Business Tax



	%			%
Amount	Inc/Dec	Year	Amount	Inc/Dec
11,000	-4.35%	2012	10,000	-16.67%
11,500	-3.05%	2011	12,000	29.14%
11,862	9.12%	2010	9,292	-0.58%
10,871	7.63%	2009	9,346	-3.57%
10,100	1.00%	2008	9,692	8.47%
	11,000 11,500 11,862 10,871	AmountInc/Dec11,000-4.35%11,500-3.05%11,8629.12%10,8717.63%	AmountInc/DecYear11,000-4.35%201211,500-3.05%201111,8629.12%201010,8717.63%2009	AmountInc/DecYearAmount11,000-4.35%201210,00011,500-3.05%201112,00011,8629.12%20109,29210,8717.63%20099,346

* FY 2017 Adopted

** FY 2016 Forecast

This is a privilege tax on the exercise of most business sales, consisting of two parts:

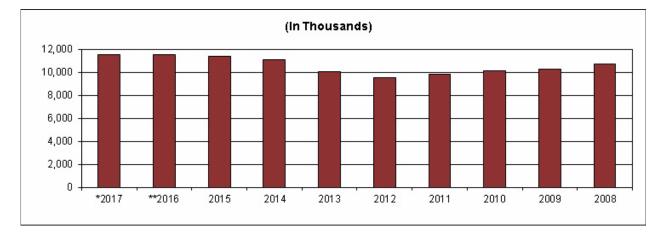
\$15 minimum annual license fee

Tax on gross receipts (wholesale and retail) of the covered business activities, for businesses with annual sales of \$10,000 or more.

Business activities are divided into five classifications, with each classification having different tax rates. (Beginning January 1, 2014, businesses' tax periods coincide with their fiscal years. Prior to this date, each business classification had its own taxable period.) Furthermore, each county and/or incorporated municipality in which a qualifying business, business activity, vocation or occupation is conducted may levy a business tax not exceeding the rates established by state law. T.C.A. 67-4-704 and the 2013 Uniformity and Small Business Relief Act.



Auto/Vehicle Registration



		%			%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	11,500	0.00%	2012	9,500	-3.06%
2016	11,500	1.56%	2011	9,800	-2.90%
2015	11,363	2.93%	2010	10,093	-1.73%
2014	11,040	9.77%	2009	10,271	-3.80%
2013	10,057	5.86%	2008	10,677	-0.92%

* FY 2017 Adopted

** FY 2016 Forecast

All residents of the City who own/operate a motor vehicle or motorcycle for business or pleasure must register the vehicle with the City's registration agent and pay an annual registration fee as follows:

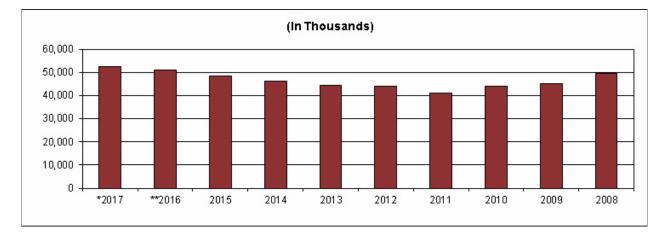
Motorcycle (Private)	\$10.00
Motorcycle (Commercial)	\$21.00
Passenger motor vehicle	\$30.00
Dealers, manufacturers, transporters	\$21.00 to \$325.00
Freight vehicles, depending on weight	\$114.00 to \$452.00
Combined farm and private truck	\$30.00 to \$376.00

The County Court Clerk remits collections to the City after deducting a collection fee.

Major Influences: Auto sales, Vehicle registrations



State Sales Tax



	%				%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	52,500	2.94%	2012	43,867	6.99%
2016	51,000	4.97%	2011	41,000	-6.99%
2015	48,584	5.12%	2010	44,082	-2.32%
2014	46,218	3.86%	2009	45,131	-8.61%
2013	44,500	1.44%	2008	49,381	0.28%

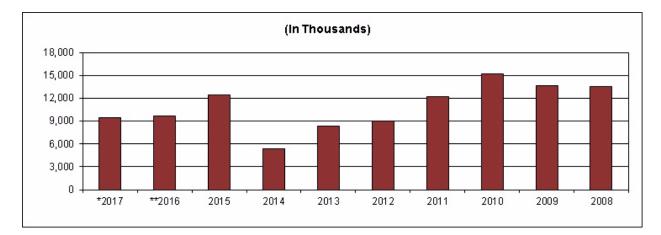
* FY 2017 Adopted

** FY 2016 Forecast

This is the largest state shared revenue the City receives. The current rate is 7.0% and is charged on each transaction described in the Local Sales Tax, 1.0% goes to the State's General Fund. Of the 6.0% remaining, 0.5% goes to education. Municipalities receive approximately 4.5925% of collections on 5.5% of the 6%, which is allocated among the municipalities on a per capita basis. Changes in fees require General Assembly vote, T.C.A. 67-6-103.

Major Influences: Population (relative to State) and Taxable sales





Delinquent Property Tax with Interest

	%				%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	9,400	-3.09%	2012	9,000	-26.23%
2016	9,700	-21.60%	2011	12,200	-19.79%
2015	12,372	130.82%	2010	15,211	11.14%
2014	5,360	-35.42%	2009	13,686	1.43%
2013	8,300	-7.78%	2008	13,493	-17.96%

* FY 2017 Adopted

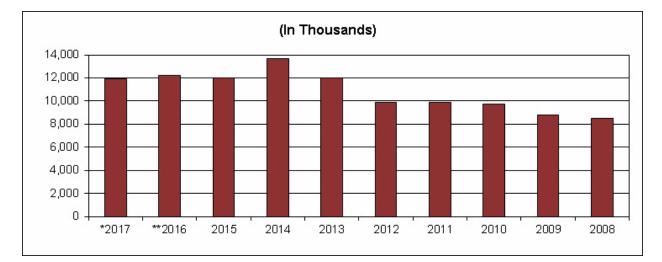
** FY 2016 Forecast

Property taxes that are not paid in the fiscal year in which they are assessed are recorded as delinquent tax receipts when they are paid in subsequent years. Between 95% to 97% of property taxes are paid in the year of assessment and approximately 40% to 50% of delinquent taxes are collected the first fiscal year they become delinquent. Delinquent payments carry an additional penalty and interest. The decline in delinquent property tax revenue for previous years reflects that the City has initiated a sale of its delinquent property taxes to an outside vendor.

Major Influences: Economy and Appraisals



Court Costs/Fines



	%				%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	11,900	-2.46%	2012	9,900	0.00%
2016	12,200	1.67%	2011	9,900	1.49%
2015	12,000	-12.41%	2010	9,755	10.70%
2014	13,700	14.17%	2009	8,812	3.46%
2013	12,000	21.21%	2008	8,517	14.85%

* FY 2017 Adopted

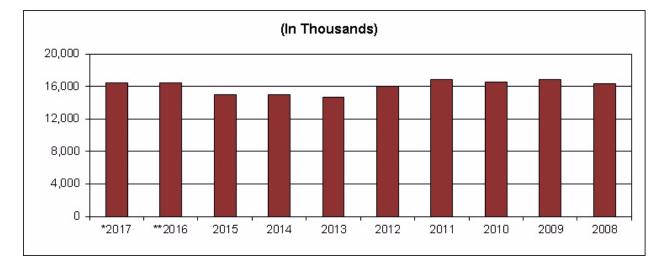
** FY 2016 Forecast

The City Court Clerk collects all City Courts fines, including court costs, fine assessments, and forfeitures in lieu-of-court appearances. Remittances are made to the City monthly. Traffic violation fines and court costs are set by the City Council. Fees require Ordinance change and Council approval, Section 11-24-25 Memphis Code.

Major Influences: Population (Demographics), Crime Rate and Enforcement



Municipal State Aid



	%				%
Year	Amount	Inc/Dec	Year	Amount	Inc/Dec
2017	16,400	0.00%	2012	16,000	-4.82%
2016	16,400	9.33%	2011	16,811	1.88%
2015	15,000	0.25%	2010	16,500	-1.85%
2014	14,962	1.78%	2009	16,811	3.33%
2013	14,700	-8.13%	2008	16,270	0.66%

- * FY 2017 Adopted
- ** FY 2016 Forecast

Local share of state gasoline and other motor fuel taxes comprising the Gasoline Tax, the Diesel Tax, the Liquefied Gas Tax on vehicles, the Compressed Natural Gas Tax, and the Prepaid User Diesel Tax. Distribution is based upon population. Revenue is distributed monthly by the State. T.C.A. 67-3-202, T.C.A. 67-3-1309

Major Influences: Population and Gasoline Sales

