HOUSING & COMMUNITY DEVELOPMENT

Mission Statement

To develop a system of integrated services and activities that drive neighborhood redevelopment, investment in housing capital and economic development.

Services

The Division of Housing and Community Development (HCD), along with the Memphis Housing Authority (MHA), works to develop affordable housing options and neighborhood revitalization through down- payment assistance, homeownership counseling and single-family housing rehabilitation. HCD works to improve the development of Memphis neighborhoods, communities and economy by targeting single-family housing production, offering infrastructure assistance by site or project, determining the contribution of land and land acquisition for special projects, developing area neighborhood plans and housing and environmental standard inspections.

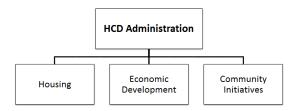
2018 FISCAL YEAR ADOPTED OPERATING BUDGET • 255

Operating Budget

| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
|------------------------|-------------------|--------------------|---------------------|--------------------|
| Personnel Services | 240,009 | 472,386 | 273,515 | 302,000 |
| Materials and Supplies | 107,830 | 297,268 | 271,966 | 186,047 |
| Grants and Subsidies | 3,546,101 | 3,553,548 | 4,229,193 | 4,059,041 |
| Misc Expense | 35,211 | 0 | 0 | 0 |
| Total Expenditures | \$ 3,929,151 | \$ 4,323,202 | \$ 4,774,675 | \$ 4,547,088 |
| Program Revenues | \$ (113,112) | \$ 0 | \$ (543,546) | \$ (129,704) |
| Net Expenditures | \$ 3,816,039 | \$ 4,323,202 | \$ 4,231,129 | \$ 4,417,384 |

| Authorized Complement | 2 |
|-----------------------|---|
|-----------------------|---|

Organization Structure



Performance Highlights

- Provided down payment assistance to 37 low-to-moderate income families buying homes within the City limits
- Provided financial assistance to 10 teachers, 13 safety workers, and 22 middle income homebuyers who purchased a home within the City limits through the Down Payment Assistance Program
- Business Development Center assisted 3,810 clients and conducted 175 workshops

Key Performance Indicators

| HOUSING | FY16 ACTUAL | FY17 GOAL | FY17 ACTUAL* | FY18 GOAL | CATEGORY |
|---------------------------------|----------------|-----------|-----------------|-----------|---------------|
| Units of housing constructed or | | | | | |
| rehabilitated | 50 | 100 | 9 | 50 | Neighborhoods |

| | FY16 | | FY17 | | |
|--|--------|-----------|---------|-----------|---------------|
| COMMUNITY INITIATIVES | ACTUAL | FY17 GOAL | ACTUAL* | FY18 GOAL | CATEGORY |
| # of people re-housed (Rapidly Re- | | | | | |
| Housed) | 223 | 35 | 27 | 50 | Neighborhoods |
| People served through tenant based | | | | | |
| rental assistance | 65 | 157 | 38 | 100 | Neighborhoods |
| People served through public/supportive | | | | | |
| services for the homeless | 1,449 | 680 | 944 | 800 | Neighborhoods |
| Supportive Services for Persons with | | | | | |
| Special Needs (STRMU) | 240 | 200 | 268 | 200 | Neighborhoods |
| Emergency shelter for homeless - persons | | | | | |
| served | 1,412 | 2,000 | 697 | 1,000 | Neighborhoods |

| | FY16 | | FY17 | | |
|-----------------------------|--------|-----------|---------|-----------|----------|
| RENAISSANCE BUSINESS CENTER | ACTUAL | FY17 GOAL | ACTUAL* | FY18 GOAL | CATEGORY |
| # of jobs created | 40 | 60 | 21 | N/A** | Economy |
| # of jobs retained | 295 | 75 | 218 | N/A** | Economy |

^{*} Some figures are approximate. In these cases, the reporting for FY17 was not complete before production of the budget book.

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^{**}Department moved to Office of Business Diversity and Compliance

Housing & Community Development Division Detail

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|----------------------------------|-------------------|--------------------|---------------------|--------------------|
| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
| PERSONNEL SERVICES | | | | |
| Full-Time Salaries | 131,811 | 234,961 | 152,649 | 129,666 |
| Holiday Salary Full Time | 7,477 | 0 | 4,043 | 0 |
| Vacation Leave | 7,801 | 0 | 3,093 | 0 |
| Bonus Leave | 1,336 | 0 | 495 | 0 |
| Sick Leave | 4,426 | 0 | 409 | 0 |
| Retirement Benefits | 1,353 | 0 | 0 | 0 |
| Pension | 9,171 | 10,754 | 11,736 | 5,246 |
| Social Security | 923 | 0 | 0 | 0 |
| Pension ARC Funding | 23,406 | 27,317 | 27,317 | 11,633 |
| Group Life Insurance | 391 | 481 | 378 | 0 |
| Unemployment | 550 | 320 | 320 | 80 |
| Medicare | 2,213 | 2,868 | 3,010 | 1,311 |
| Long Term Disability | 319 | 538 | 464 | 262 |
| Health Insurance - Basic | 1,290 | 0 | 553 | 0 |
| Health Insurance - Premier | 32,376 | 42,352 | 25,523 | 0 |
| Other Post Employment Benefits | 0 | 1,126 | 0 | 0 |
| Benefits Adjustments | 0 | (1,126) | 0 | 1,005 |
| Salaries - Part Time/Temporary | 14,884 | 152,796 | 42,796 | 152,796 |
| On the Job Injury | 615 | 0 | 0 | 0 |
| Payroll Reserve | (332) | 0 | (3,144) | 0 |
| Bonus Pay | 0 | 0 | 3,874 | 0 |
| Total Personnel Services | \$ 240,009 | \$ 472,386 | \$ 273,515 | \$ 302,000 |
| MATERIALS AND SUPPLIES | | | | |
| City Storeroom Supplies | 0 | 13 | 0 | 0 |
| City Shop Fuel | 0 | 76 | 0 | 0 |
| Outside Computer Services | 1,336 | 1,395 | 3,924 | 0 |
| City Computer Svc Equipment | 95 | 119 | 0 | 0 |
| City Telephone/Communications | 526 | 930 | 1,470 | 0 |
| Printing - Outside | 53 | 81 | 0 | 0 |
| Supplies - Outside | 3,189 | 4,708 | 1,791 | 895 |
| Document Reproduction - Outside | 280 | 558 | 1,065 | 0 |
| Medical Supplies | 0 | 94 | 334 | 0 |
| Outside Postage | 481 | 930 | 0 | 0 |
| Internal Repairs and Maintenance | 874 | 930 | 0 | 0 |
| Advertising/Publication | 2,300 | 2,546 | 3,000 | 169 |
| Outside Phone/Communications | 1,641 | 1,860 | 3,926 | 0 |
| Janitorial Services | 8,534 | 9,114 | 9,200 | 0 |

Housing & Community Development Division Detail (continued)

| | | | | |
|--|-------------------|--------------------|---------------------|--------------------|
| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
| Security | 24,060 | 22,785 | 18,167 | 0 |
| Weed Control/Chemical Service | 5,591 | 6,242 | 9,447 | 0 |
| Seminars/Training/Education | 300 | 2,325 | 0 | 2,325 |
| Misc Professional Services | 5,584 | 951 | 2,329 | 0 |
| Travel Expense | 0 | 6,590 | (662) | 0 |
| Auto Allowance | 0 | 837 | 0 | 0 |
| Utilities | 18,373 | 20,692 | 29,480 | 0 |
| Insurance | 19,002 | 142,585 | 142,585 | 125,806 |
| Claims | 0 | 3,539 | 3,707 | 3,539 |
| Lawsuits | 0 | 34,523 | 0 | 34,523 |
| Dues/Memberships/Periodicals | 5,473 | 7,248 | 20,385 | 738 |
| Misc Services and Charges | 10,138 | 25,597 | 21,819 | 18,052 |
| Total Materials and Supplies | \$ 107,830 | \$ 297,268 | \$ 271,966 | \$ 186,047 |
| GRANTS AND SUBSIDIES | | | | |
| Payment To Subgrantees | 537,483 | 75,475 | 99,601 | 75,475 |
| Section 108 - Court Square | 754,065 | 1,455,720 | 1,387,890 | 1,851,487 |
| Business & Economic Development Grants | 41,670 | 61,377 | 559,445 | 0 |
| Community Initiatives Grants for Non-Profits | 36,639 | 42,467 | 28,800 | 0 |
| Community Development Grants | 61,227 | 269,531 | 277,122 | 300,000 |
| Homeless Initiative | 147,501 | 232,500 | 289,957 | 232,500 |
| Downpayment Assist/City | 169,707 | 192,930 | 248,543 | 192,930 |
| RBC Training/Certification Program | 2,593 | 4,650 | 4,650 | 0 |
| Social Services Administration | 23,603 | 89,537 | 125,629 | 89,537 |
| MHA/HCD Community Development Projects | 575,296 | 157,000 | 239,185 | 157,000 |
| Target Area Small Business Loan Fund | 0 | 23,250 | 19,260 | 0 |
| Misc Expense - Investments | 35,211 | 0 | 0 | 0 |
| Middle Income Housing | 0 | 300,000 | 300,000 | 500,000 |
| Contr Assist Prog/Bonding | 4,948 | 4,650 | 4,650 | 0 |
| Pyramid - Section 108 | 0 | 644,461 | 644,461 | 660,112 |
| Peabody Place - Section 108 | 1,191,371 | 0 | 0 | 0 |
| Total Grants and Subsidies | \$ 3,546,101 | \$ 3,553,548 | \$ 4,229,193 | \$ 4,059,041 |
| MISC EXPENSE | | | | |
| Misc Expense | 35,211 | 0 | 0 | 0 |
| Total Misc Expense | \$ 35,211 | \$ 0 | \$ 0 | \$ 0 |
| TOTAL PROGRAM EXPENDITURES | \$ 3,929,151 | \$ 4,323,202 | \$ 4,774,675 | \$ 4,547,088 |

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Housing & Community Development Division Detail (continued)

| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
|-------------------------------|-------------------|--------------------|---------------------|--------------------|
| LOCAL TAXES | | | | |
| Bankruptcy Interest & Penalty | 0 | 0 | 16,012 | 0 |
| Total Local Taxes | \$ 0 | \$ 0 | \$ 16,012 | \$ 0 |
| CHARGES FOR SERVICES | | | | |
| Rental Fees | 0 | 0 | 222,223 | 0 |
| Parking Lots | 0 | 0 | 77,450 | 0 |
| Outside Revenue | 0 | 0 | 20,668 | 0 |
| Total Charges for Services | \$ 0 | \$ 0 | \$ 320,341 | \$ 0 |
| OTHER REVENUES | | | | |
| Miscellaneous Income | 112,000 | 0 | 206,373 | 129,704 |
| FNMA Service Fees | 1,112 | 0 | 820 | 0 |
| Total Other Revenues | \$ 113,112 | \$ 0 | \$ 207,193 | \$ 129,704 |
| TOTAL PROGRAM REVENUES | \$ (113,112) | \$ 0 | \$ (543,546) | \$ (129,704) |
| NET EXPENDITURES | \$ 3,816,039 | \$ 4,323,202 | \$ 4,231,129 | \$ 4,417,384 |

Housing

Housing creates home ownership opportunities for families buying real estate within the corporate limits of Memphis by assisting with down payment and closing costs.

Operating Budget

| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
|------------------------|-------------------|--------------------|---------------------|--------------------|
| Personnel Services | 73,102 | 258,638 | 115,018 | 302,000 |
| Materials and Supplies | 19,790 | 51,733 | 15,053 | 50,296 |
| Grants and Subsidies | 647,310 | 568,405 | 648,144 | 768,405 |
| Misc Expense | 35,211 | 0 | 0 | 0 |
| Total Expenditures | \$ 775,414 | \$ 878,776 | \$ 778,215 | \$ 1,120,701 |
| Program Revenues | \$ (113,112) | \$ 0 | \$ (223,205) | \$ (129,704) |
| Net Expenditures | \$ 662,302 | \$ 878,776 | \$ 555,010 | \$ 990,997 |

Authorized Complement 2

CITY OF MEMPHIS 2018 FISCAL YEAR = 261

Economic Development

Economic Development provides financing opportunities for emerging and existing small business for job creation and retention through public-private partnerships.

Operating Budget

| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
|------------------------|-------------------|--------------------|---------------------|--------------------|
| Materials and Supplies | 5,626 | 0 | 349 | 825 |
| Grants and Subsidies | 2,046,985 | 2,161,558 | 2,591,796 | 2,511,599 |
| Total Expenditures | 2,052,611 | 2,161,558 | 2,592,145 | 2,512,424 |
| Program Revenues | 0 | 0 | (320,341) | 0 |
| Net Expenditures | 2,052,611 | 2,161,558 | 2,271,804 | 2,512,424 |

Authorized Complement 0

Community Initiatives

Community Initiatives utilize local funding to address community-based needs through grants and sponsorships for outreach activities.

Operating Budget

| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
|------------------------|-------------------|--------------------|---------------------|--------------------|
| Materials and Supplies | 327 | 149,896 | 149,896 | 134,926 |
| Grants and Subsidies | 844,266 | 814,285 | 979,953 | 779,037 |
| Total Expenditures | 844,593 | 964,181 | 1,129,849 | 913,963 |
| Net Expenditures | 844,593 | 964,181 | 1,129,849 | 913,963 |

Authorized Complement 0

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Renaissance Business Center

The Center connects the community and private institutions to help persons and organizations grow successful businesses.

Operating Budget

| Category | FY 2016 Actual | FY 2017 Adopted | FY 2017 Forecast | FY 2018 Adopted |
|------------------------|-------------------|--------------------|---------------------|--------------------|
| Personnel Services | 166,906 | 213,748 | 158,497 | 0 |
| Materials and Supplies | 82,086 | 95,639 | 106,889 | 0 |
| Grants and Subsidies | 7,541 | 9,300 | 9,300 | 0 |
| Total Expenditures | \$ 256,533 | \$ 318,688 | \$ 274,686 | \$ 0 |
| Net Expenditures | \$ 256,533 | \$ 318,688 | \$ 274,686 | \$ 0 |

Authorized Complement 0

Housing & Community Development • Authorized Complement

| Position Title | Authorized Positions | Position Title | Authorized Positions |
|---|-------------------------|----------------|-------------------------|
| HOUSING | | | |
| ADMR COMPREHENSIVE PLANNING | 1 | | |
| ANALYST. LOAN Total Administration | 1 n 2 | | |
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CITY OF MEMPHIS 2018 FISCAL YEAR = 265

