GENERAL FUND EXPENDITURES

The financial data presented in this section represents the expenditures of the City of Memphis General Fund.

2019 Fiscal Year ADOPTED OPERATING BUDGET • 111

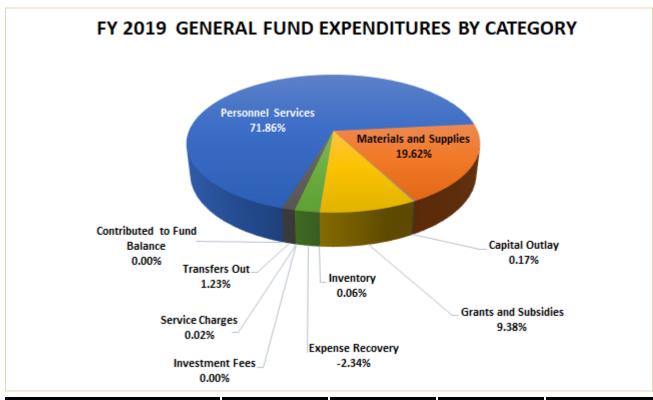
Expense Forecasting and Budgeting Methodology

The main purpose of the budgeting process is to gain perspective on cash needs and set flexible goals for controlling expenditures. The by-product of the information produced will make the presentation in the financial statements significantly more useful and identify areas requiring correction throughout the annual operating cycle.

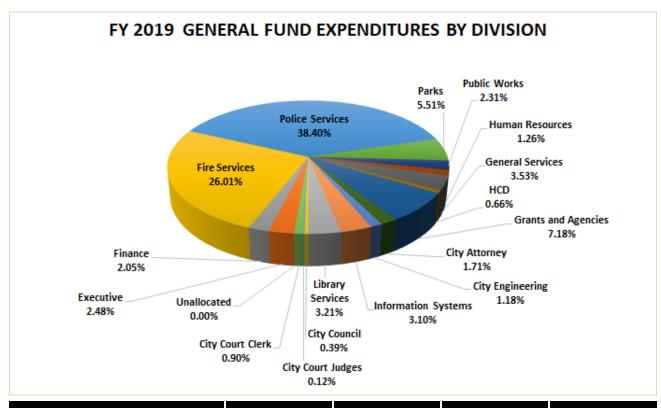
Expenditures are budgeted 90 to 120 days ahead of the beginning of any budget year. They are budgeted at the lowest level of the operation of each respective division, by line item. Each line item budget is created based on past history, the trends of the current operations, and planned priorities or future cost expectations (increases or decreases). A financial forecast of actual and expected expenditures for the current year provides a static financial document and a one-time snapshot as an initial basis for budgeting each line item within a Division.

Using expenditure data from the previous year or several years of actual cost results, enhance discussions with key personnel relative to anticipated performance of current and new services. Changes in the marketplace and other factors that may influence spending priorities are also discussed and compared with prior years' trends and forecasts of the current operating year.

Integrating all of the methodologies: prior year experience, future trends, and stakeholders knowledge of priorities and goals, produced budget number. All line items are summarized and adjusted, as necessary, to establish the final expenditure plan.



Category	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted
EXPENDITURES SUMMARY BY CATEGORY				
Personnel Services	\$ 476,276,850	\$ 481,718,626	\$ 480,286,682	\$ 492,504,260
Materials and Supplies	124,600,619	127,062,944	149,215,128	134,471,486
Capital Outlay	570,717	1,046,394	3,343,599	1,167,650
Grants and Subsidies	67,135,204	64,708,321	79,121,789	64,251,972
Inventory	375,269	379,591	573,569	379,591
Expense Recovery	(15,814,513)	(14,631,700)	(15,067,000)	(16,035,300)
Investment Fees	363,092	0	0	0
Service Charges	181,381	137,372	139,095	137,372
Transfers Out	7,273,688	8,270,955	20,622,602	8,443,039
Contributed to Fund Balance	0	143,748	0	0
Total Expenditures	\$ 660,962,309	\$ 668,836,250	\$ 718,235,435	\$ 685,320,069



Division	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted
EXPENDITURES SUMMARY BY DIVISION				
Unallocated	\$ 568,376	\$ 143,748	\$ 0	\$0
Executive	12,966,330	15,424,077	18,855,111	17,002,150
Finance	9,284,862	10,974,346	15,998,654	14,068,645
Fire Services	176,120,982	173,425,619	179,374,051	178,261,104
Police Services	260,966,064	259,528,800	265,595,044	263,137,525
Parks	30,077,842	36,102,205	36,357,784	37,741,364
Public Works	13,901,835	15,830,362	20,572,147	15,845,896
Human Resources	8,066,635	7,205,706	9,045,473	8,653,299
General Services	24,175,933	22,682,922	22,671,909	24,211,254
HCD	4,790,480	4,547,087	6,796,460	4,531,880
Grants and Agencies	52,239,624	51,909,452	67,139,064	49,229,620
City Attorney	11,896,298	11,523,239	10,754,570	11,699,192
City Engineering	7,780,448	7,845,680	8,645,288	8,083,856
Information Systems	21,379,091	21,857,738	27,809,553	21,263,168
Library Services	18,194,568	20,653,358	20,221,392	21,997,200
City Council	1,548,837	2,150,830	2,163,791	2,645,227
City Court Judges	645,435	644,944	629,143	788,595
City Court Clerk	6,358,662	6,386,143	5,606,026	6,160,101
Total Expenditures	\$ 660,962,309	\$ 668,836,250	\$ 718,235,435	\$ 685,320,069

General Fund Expenditure Detail

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Expenditure Types	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted	
PERSONNEL SERVICES					
Full-Time Salaries	\$ 252,453,952	\$ 327,990,495	\$ 278,272,672	\$ 323,975,328	
Holiday Salary Full Time	4,203,845	0	2,429,513	0	
Vacation Leave	21,455,596	0	12,438,060	0	
Bonus Leave	2,053,173	0	1,671,921	0	
Sick Leave	16,367,265	0	8,421,980	0	
Overtime	38,775,428	27,232,564	38,806,881	28,736,450	
Holiday Fire/Police	10,459,210	10,442,261	10,551,419	10,972,882	
Out of Rank Pay	2,421,183	2,260,901	2,681,375	2,268,488	
Hazardous Duty Pay	470,367	572,831	465,883	571,656	
College Incentive Pay	6,224,017	6,278,909	6,270,867	6,298,114	
Longevity Pay	2,033,952	2,028,027	2,123,602	2,051,873	
Shift Differential	698,184	804,200	678,691	796,388	
Bonus Days	1,611,707	2,214,700	2,214,700	2,190,000	
Retirement Benefits	5,053,087	4,637,367	5,747,211	4,152,549	
Job Incentive	970,445	1,038,500	1,014,705	1,038,400	
Required Special License Pay	2,408	52,950	33,430	52,950	
Pension	18,247,566	17,887,163	19,305,281	11,279,705	
Supplemental Pension	130,966	131,507	111,159	134,523	
Social Security	996,519	410,243	1,027,176	316,313	
Pension ADC Funding	34,150,436	32,639,143	32,637,247	41,660,836	
Group Life Insurance	765,987	974,059	787,498	850,236	
Unemployment	862,240	432,960	551,503	442,640	
Medicare	5,134,771	4,509,165	5,254,681	4,967,282	
Long Term Disability	779,536	888,929	1,019,904	918,509	
Health Insurance - Retiree Supplemental	1,126,161	0	0	0	
Health Insurance - Basic	1,402,012	0	1,639,893	0	
Health Insurance - Value PPO	415,627	541,272	804,216	0	
Health Insurance - Premier	33,071,522	31,550,900	29,563,743	27,039,924	
Other Post Employment Benefits	0	0	4,664	0	
Benefits Adjustments	0	7,490,463	58,932	7,393,261	
Health Insurance-Local Plus Plan	7,985,083	11,052,458	12,895,968	14,498,316	
Salaries - Part Time/Temporary	10,537,774	13,105,075	11,725,917	17,230,252	
On the Job Injury	3,916,740	3,278,311	3,828,062	3,662,250	
Tuition Reimbursement - New	237,106	200,000	225,000	193,500	
Book Reimbursement - New	5,987	10,000	10,000	6,500	
Student Loan Repayment	1,350	200,000	248,659	360,000	
Payroll Reserve	0	7,100	(1,270)	100	
Federal Grant Match - Personnel	0	0	0	236,055	
Attrition	0	(15,746,856)	(1,130,235)	(8,084,595)	
Bonus Pay	3,564,727	0	146,965	35,000	

Expenditure Types	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted
Expense Recovery - Personnel	(12,309,088)	(13,396,960)	(14,251,212)	(13,741,433)
Total Personnel Services	\$ 476,276,850	\$ 481,718,626	\$ 480,286,662	\$ 492,504,260
MATERIALS AND SUPPLIES				
City Hall Printing	\$ 262,197	\$ 350,000	\$ 500,000	\$ 350,000
City Hall Postage	0	1,000	1,000	1,000
Document Reproduction - City	0	2,500	0	2,500
City Storeroom Supplies	12,343	19,990	10,536	19,790
Facility Repair & Carpentry	117,818	182,451	296,478	170,358
City Shop Charges	7,508,217	7,438,439	7,367,551	10,016,606
Info Sys Comput/Off Mach	1,913	0	0	0
Info Sys Phone/Communication	0	3,374	2,550	3,374
City Shop Fuel	4,833,495	6,099,598	6,012,611	6,035,686
Outside Computer Services	3,390,902	3,579,409	4,989,887	4,302,726
City Computer Svc Equipment	1,590,022	2,644,051	3,804,374	1,903,340
Data/Word Processing Equipment	1,851	20,200	106,970	65,100
Data/Word Process Software	2,521,432	2,110,225	2,353,755	1,122,923
Pers Computer Software	7,090	1,661,685	1,453,100	2,006,600
City Telephone/Communications	524,705	608,322	201,680	419,860
Printing - Outside	317,039	336,987	282,300	271,433
Supplies - Outside	1,473,360	1,255,507	1,232,260	1,452,449
Food Expense	91,778	112,000	71,455	112,000
Word/Processing/Duplicate	86	0	95,573	0
Hand Tools	108,273	121,184	205,998	112,480
Document Reproduction - Outside	355	2,058	558	2,058
Clothing	1,897,579	1,965,594	1,869,306	1,983,258
Household Supplies	407,036	835,486	868,990	848,986
Ammunition & Explosives	434,851	400,500	400,500	500,500
Safety Equipment	596,946	885,315	890,127	1,198,780
Drafting/Photo Supplies	7,623	34,134	36,013	34,122
Medical Supplies	2,483,017	2,399,725	2,349,489	2,602,566
Athletic/Recreational Supplies	95,522	94,300	433,405	184,300
Outside Postage	573,582	751,855	751,771	790,825
Asphalt Products	3,403,461	5,062,250	5,071,750	5,084,250
Lumber & Wood Products	12,636	30,000	22,350	30,000
Paints Oils & Glass	304,322	414,000	414,000	411,000
Steel & Iron Products	80,569	122,700	126,300	192,000
Pipe Fittings & Castings	384,077	276,738	258,500	279,000
Lime Cement & Gravel	16,710	70,000	67,500	70,000
Chemicals	172,292	298,462	147,847	267,462
Materials and Supplies	3,023,070	3,261,021	3,489,663	3,762,453

Expenditure Types	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted	
Miscellaneous Expense	82,927	103,153	91,203	119,853	
Library Books	1,117,761	1,290,501	1,291,035	1,290,501	
Tower Lease Expense - Library	34,152	46,208	27,709	46,208	
WYPL Arkansas Tower Expense - Library	25,449	30,000	27,661	30,000	
Operation Police Canine	88,418	59,000	59,000	60,000	
Operation Police DUI Unit	42,720	15,000	67,955	75,000	
Operation Police Traffic Unit	77,765	70,000	70,467	100,000	
Operation Police Mounted	61,161	63,292	66,017	50,000	
Operation Police TACT	120,979	115,000	115,539	315,000	
Maintenance Traffic Signal System	0	4,000	4,000	200,000	
Repair/Oper Air Raid System	9,497	0	0	0	
Operation Police Aircraft	402,523	565,669	565,669	565,669	
Outside Vehicle Repair	4,000,311	3,078,340	3,090,693	385,942	
Outside Equipment Repair/Maintenance	1,902,390	2,090,312	1,917,235	2,203,324	
Facilities Structure Repair - Outside	720,531	778,043	768,683	768,043	
Horticulture	9,573	10,000	10,000	10,000	
Internal Repairs and Maintenance	617,781	415,737	383,587	405,737	
Special Investigations	26,134	40,000	1,621,140	200,000	
Legal Services/Court Cost	4,545,638	3,287,272	4,439,855	4,354,685	
Medical/Dental/Vetinary	128,839	237,800	399,615	754,300	
Legal Contingency	23,316	150,000	128,000	150,000	
Accounting/Auditing/Cons	394,850	379,150	299,025	379,149	
Advertising/Publication	542,262	494,406	986,508	729,006	
Outside Phone/Communications	3,125,708	3,367,355	3,938,050	3,705,231	
Entertainment	182	0	0	0	
Janitorial Services	1,183,195	1,314,155	1,768,601	1,587,555	
Security	1,308,519	1,715,535	1,649,672	2,242,035	
Photography	231	650	150	650	
Weed Control/Chemical Service	21,252	184,200	118,076	184,200	
Total Quality Management	0	300	679	300	
Seminars/Training/Education	400,831	715,394	645,854	754,614	
Fixed Charges	1,442,924	1,285,520	1,337,628	1,286,620	
Misc Professional Services	44,682,886	40,621,430	56,141,675	42,820,530	
Technical Services	65	0	0	0	
Employee Activities	3,017	3,000	6,000	5,000	
Rewards and Recognition	55,006	109,950	98,509	90,330	
Staff Development	0	1,000	1,000	1,000	
Textbooks	147,002	55,400	100,118	103,000	
Travel Expense	508,125	610,224	612,027	831,180	
Unreported Travel	(10,228)	3,496	(145)	1,350	
Relocation Expense	497,068	200,000	264,599	125,000	
Outside Fuel	46,488	42,100	39,387	42,000	

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Expenditure Types	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted
Mileage	201,446	263,851	256,645	267,751
Utilities	10,387,827	10,066,649	10,347,813	10,774,754
Sewer Fees	1,539,377	1,331,580	1,431,580	1,331,580
Demolitions	2,599,460	2,450,000	2,450,000	2,450,000
Insurance	6,253,777	6,930,663	5,372,950	5,483,425
Claims	496,080	1,175,252	1,132,371	1,155,252
Lawsuits	3,485,486	2,428,775	4,049,670	4,328,776
Hospitality	3,041	3,801	5,427	5,301
Dues/Memberships/Periodicals	260,405	274,567	218,842	292,317
Rent	2,420,465	2,077,662	2,051,184	2,313,265
Radio Trunking Lease	0	2,000	2,000	2,000
Misc Services and Charges	2,716,180	3,213,821	3,803,260	3,161,139
Fire Loss	4,321	0	0	0
Urban Art Maintenance	7,440	10,000	15,000	35,000
Capital Lease Interest	102	0	0	0
Hotel	2,281	0	0	0
Minor Equipment	84,122	108,450	83,854	110,565
Equipment Rental	2,344,699	2,481,343	2,448,350	2,155,243
Expense Recovery - Telephones	(742,121)	(700,000)	(800,000)	(804,149)
Expense Recovery - M & S	(12,551,378)	(12,104,122)	(13,076,680)	(12,398,785)
Federal Grant Match - M & S	0	0	0	166,689
Catering	43,842	45,000	84,249	58,566
Mow to Own - Fee Refunds	350	0	0	0
Total Materials and Supplies	\$ 124,600,619	\$ 127,062,944	\$ 149,215,128	\$ 134,471,486
CAPITAL OUTLAY				
Furniture/Furnishings	\$ 396,394	\$ 294,700	\$ 351,523	\$ 439,400
Vehicles	0	0	70,000	0
Computers	2,654	85,000	85,000	6,000
Prod/Constr/Maint Equipment	392	44,000	1,874,709	44,000
Equipment	171,277	622,694	962,367	676,000
Capital Outlay - Expense	0	0	0	2,250
Total Capital Outlay	\$ 570,717	\$ 1,046,394	\$ 3,343,599	\$ 1,167,650
GRANTS AND SUBSIDIES				
Expense Recovery - Grants	\$ 0	\$ 0	\$ 150,000	\$ 0
Payment To Subgrantees	44,538	75,475	1,004,746	144,475
Aging Commisison of the Mid-South	143,906	143,906	143,906	143,906
MIFA General Assistance	648,030	669,218	681,740	669,218
Africa In April	70,000	0	0	0
Section 108 - Court Square	1,345,842	1,851,487	1,761,540	1,519,270

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Expenditure Types	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted
Shelby County Assessor	0	2,400,000	2,249,230	0
Business & Economic Development Grants	563,007	0	360,000	0
Community Initiatives Grants for Non-Profits	1,512,222	2,851,147	2,868,505	3,225,298
Community Development Grants	265,548	300,000	300,000	300,000
Economic Development	77,220	0	0	0
Start Co.	25,000	75,000	75,000	75,000
Memphis Film & Tape Commission	175,000	175,000	175,000	218,000
Homeless Initiative	450,571	232,500	285,500	232,500
Pensioners Insurance	8,817,317	11,016,550	4,830,549	8,373,569
Downpayment Assist/City	241,978	192,930	192,930	192,930
Planning & Development	1,500,000	1,500,000	1,500,000	1,500,000
Death Benefits	206,335	0	6,566	0
Memphis River Parks Partnership	2,974,000	2,974,003	2,974,000	2,974,003
Memphis Area Transit Authority	30,920,040	25,920,040	34,420,040	26,670,000
MLGW Citizen's Assistance - Grants	996,044	1,000,000	1,000,000	1,000,000
Family Safety Center of Memphis and Shelby County	200,000	200,000	200,000	250,000
RBC Training/Certification Program	1,795	4,650	4,650	4,650
EDGE	2,765,721	1,980,000	3,722,974	3,680,000
Social Services Administration	131,147	89,537	158,520	89,537
Tax Receivable Sale Vendor	0	0	3,000,000	0
Botanic Gardens Foundation	250,000	0	0	0
MHA/HCD Community Development Projects	202,599	157,000	1,102,402	157,000
Urban Art	150,000	150,000	150,000	150,000
Target Area Small Business Loan Fund	19,935	0	65	0
Sickle Cell Center Foundation	50,000	0	0	0
Juvenile Intervention and Faith-Based Follow Up (JIFF)	150,000	150,000	150,000	150,000
Middle Income Housing	238,505	500,000	563,346	500,000
Contr Assist Prog/Bonding	4,308	4,650	4,650	4,650
Black Business Association	200,000	200,000	200,000	300,000
Pyramid - Section 108	712,291	660,112	660,112	673,381
MapSouth Inc.	41,750	0	0	0
A More Excellent Way	0	0	10,000	0
Convention Center	2,053,566	2,051,041	2,050,410	2,434,577
Professional Services	500,000	0	1,064,000	150,000
WIN Operational	101,322	50,000	50,000	50,000
Ambassador's Fellowship Pay	1,831,450	2,138,740	2,386,873	2,181,173
Innovate Memphis	662,000	387,000	837,000	330,500
Exchange Club	50,000	75,000	75,000	75,000
Life Line to Success	200,000	0	0	0
Shelby County School Mixed Drink Proceeds	4,183,882	3,200,000	4,000,000	4,000,000

Expenditure Types	FY 2017 Actual	FY 2018 Adopted	FY 2018 Forecast	FY 2019 Adopted
2015 Shelby County School Settlement	1,333,335	1,333,335	1,333,335	1,333,335
Serenity Recovery Centers	125,000	0	0	0
Sanitation Grants Disbursement	0	0	2,419,200	0
Christian Brothers University	0	0	0	500,000
Total Grants and Subsidies	\$ 67,135,208	\$ 64,708,320	\$ 79,121,789	\$ 64,251,972
INVENTORY				
Inventory Purchases	\$ 133,439	\$ 117,793	\$ 190,715	\$ 117,793
Food Inventory	241,830	261,798	382,854	261,798
Total Inventory	\$ 375,269	\$ 379,591	\$ 573,569	\$ 379,591
EXPENSE RECOVERY				
Expense Recovery - State Street Aid	\$ (15,814,513)	\$ (14,631,700)	\$ (15,067,000)	\$ (16,035,300)
Total Expense Recovery	\$ (15,814,513)	\$ (14,631,700)	\$ (15,067,000)	\$ (16,035,300)
INVECTMENT FFFC				
INVESTMENT FEES				• •
Investment Fee	\$ 363,092	\$ 0	\$ 0	\$ 0
Total Investment Fees	\$ 363,092	\$ 0	\$ 0	\$ 0
SERVICE CHARGES				
Credit Card Fees - Expense	\$ 181,381	\$ 137,372	\$ 139,095	\$ 137,372
Total Service Charges	\$ 181,381	\$ 137,372	\$ 139,095	\$ 137,372
TRANSFERS OUT				
Oper Tfr Out - Solid Waste Fund	\$ 0	\$ 0	\$ 2,000,000	\$ 0
Oper Tfr Out - Misc Grants Fund	500,000	5,000	22,614	0
Oper Tfr Out - CRA Program	2,402,602	2,739,130	2,977,312	0
Oper Tfr Out - Debt Service Fund	4,371,087	4,726,825	4,726,512	4,726,825
Oper Tfr Out - Capital Projects Fund	0	0	7,026,880	0
Oper Tfr Out - Library Retirement Fund	0	800,000	800,000	1,089,783
Oper Tfr Out - OPEB Fund	0	0	3,069,284	2,626,431
Total Transfers Out	\$ 7,273,689	\$ 8,270,955	\$ 20,622,602	\$ 8,443,039
CONTRIBUTED TO FUND BALANCE				
Contribution To Fund Balance/RE	\$ 0	\$ 143,748	\$ 0	\$ 0
Total Contributed to Fund Balance	\$0	\$ 143,748	\$0	\$0
TOTAL EXPENDITURES	\$ 660,962,309	\$ 668,836,250	\$ 718,235,435	\$ 685,320,069
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